



ANA ATHLETE

Rock Hill, SC | (803) 323-2141 | athletea1@mailbox.winthrop.edu

EDUCATION

Bachelor of Science in Business Administration, Management Concentration (AACSB Accredited) Expected May 2025
Winthrop University, Rock Hill, SC GPA: 3.5

- Relevant Coursework: Project Management, Sustainable Business Practices, Business Communication, Global Strategic Supply Chain Management
- Member, Omicron Delta Kappa Leadership Honor Society

EXPERIENCE

Sales Associate (Intern) May 2024 – August 2024

Fastenal Company, Rock Hill, SC

- Assisted branch manager in B2B sales and customer service activities, contributing to 15% increase in customer satisfaction scores and supporting closure of 50+ sales deals.
- Developed new customer relationships through leads, referrals, and prospective, resulting in 10 new accounts and 15% increase in repeat business.
- Supported bottom line by identifying and addressing customer needs, generating \$25,000 in sales revenue.

Cultural Event Monitor

August 2023 – May 2024

Winthrop University Office of Records and Registration, Rock Hill, SC

- Tracked attendance at 50+ campus events per semester, enforcing attendance policies to maintain compliance with institutional requirements.
- Assisted hundreds of event attendees, using critical thinking and problem solving to address issues and concerns.
- Worked independently in role, demonstrating time management, reliability, and dependability.

LEADERSHIP & TEAMWORK

Student-Athlete

August 2022 – Present

Winthrop University Division I Women's Soccer Team, Rock Hill, SC

- Commit to 20+ hours of rigorous training, practice, and travel per week while maintaining full course load.
- Provide leadership as Team Captain by managing team dynamics and mentoring new players.
- Collaborate with 15 teammates to plan and execute gameday strategies, enhancing team performance.
- Assist coaches by facilitating team practices, teambuilding exercises, and community involvement events.
- Made Big South Presidential Honor Roll 2 years in a row.

Member, Student-Athlete Advisory Committee

August 2022 – Present

Winthrop University Athletics, Rock Hill, SC

- Collaborate with 10 committee members to address student-athlete concerns, providing continuous feedback to athletic department leadership and contributing to policy development.
- Plan and organize health and wellness events for 200+ students, strengthening ties between athletic department and campus community.

SKILLS

- Bilingual: English and Spanish
- Written and Oral Communication
- Organization and Attention to Detail
- Critical Thinking and Problem Solving
- Leadership and Teamwork
- Reporting and Public Speaking
- Microsoft Office Suite, Google Workspace